

April, 2011

ALERE® Accounting version 7.0

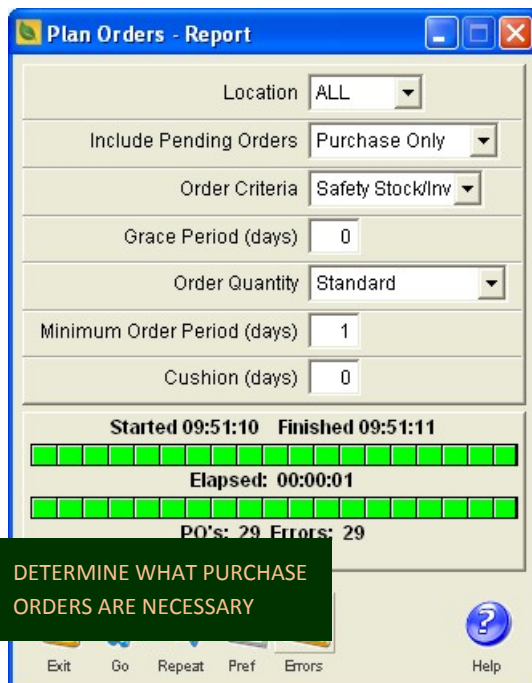
ALERE Data Acquisition - A new addition to the ALERE Business Applications family of products, ALERE Data Acquisition comes embedded in ALERE Accounting and ALERE Manufacturing. Using wedge scanners or scanners running under Terminal Services, ALERE Data Acquisition will help speed the entry of items on a sales order, shipping line items, transferring items, and receiving items on a purchase order.

A SCAN button on Sales, Purchase and Inventory adjustment screens activates the scanner. The scanning is done in real time and is interactive with the operator through a "prompt" process. Item locations, lot numbers, serial numbers and traits are supported.

An advanced feature of the product is the ability to scan large numbers of items being entered on a sales order and total the number of each individual item on a single line as opposed to the one scan/one line method. This is particularly attractive to distributors.



EASILY INTEGRATE WEDGE OR TERMINAL SERVICES SCANNERS



DETERMINE WHAT PURCHASE ORDERS ARE NECESSARY

DRP Module - One of two new module additions to ALERE Accounting, the DRP Modules (Distribution Resource Planning) purpose is to determine what is needed to replenish inventory at warehouses based on what is in stock and current and future demand. ALERE uses MRP, a time-phased order point approach, to calculate what purchase orders are necessary to keep inventory at sufficient levels. Those orders can then be reviewed, adjusted and automatically generated.

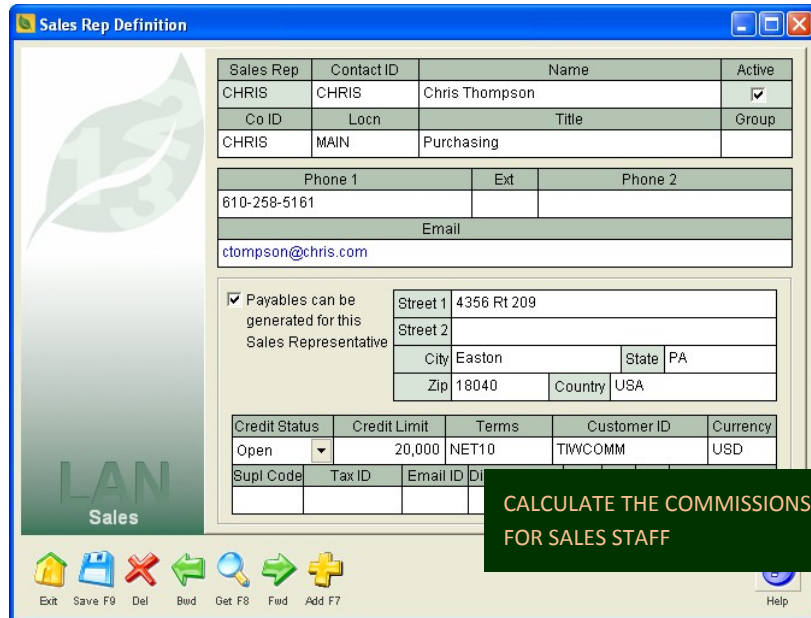
Individual sales orders can be planned in a like manner to check to see if there is sufficient inventory on hand to meet their requirements. If not, a list of the purchase orders and manufacturing orders is recommended. Purchase orders generated for a sales order will be "pegged" to the orders by recording the sales order number.

The DRP Module will dramatically reduce the need to manually create purchase orders in order to keep inventory stock up to required levels.

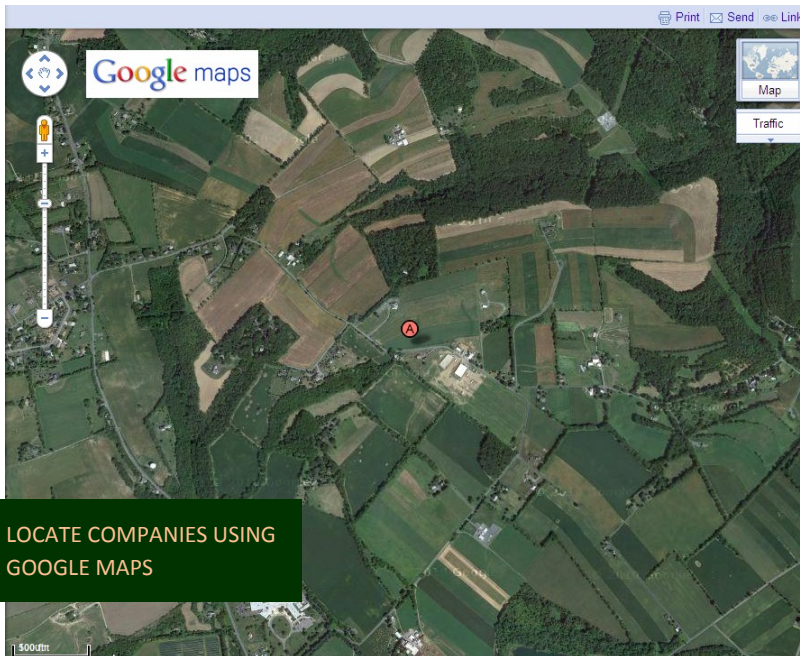
Commissions Module - The second of two new module additions to ALERE Accounting, the Commissions Module manages the sales commission process. With this module you can designate who is eligible to earn commissions, design the rules for earning a commission, determine who has earned a commission and calculate the amount, create a payable for those individuals or companies who are not receiving payment through a payroll system, and finally create a report listing those individuals earning a commission who will be receiving payment through a payroll system.

The Commissions Module has a simple to use but powerful commissions engine for user-defined rules. An *Inquiry* tab allows the rules to be tested before being released for use.

For companies that use commissions as a way of compensating sales people, the Commissions Module is a welcome addition to ALERE Accounting.



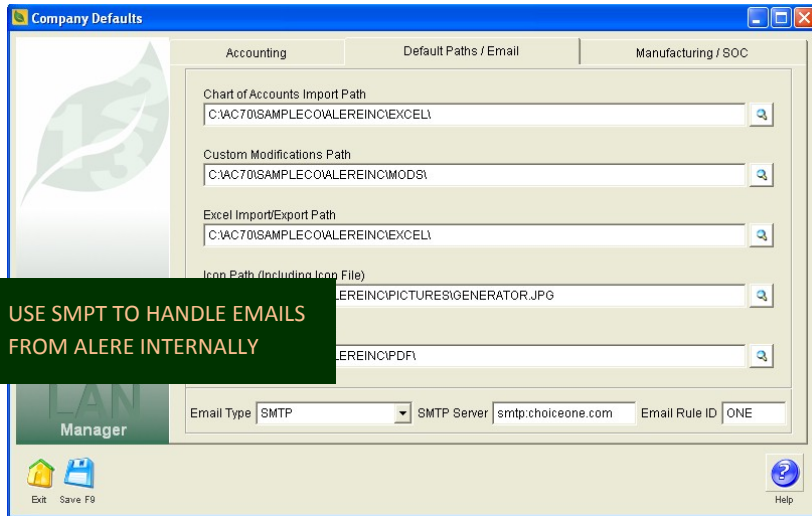
Google Location - From the ALERE *Companies* screen view a photo of a company using Google Maps™ with the push of a button! Use Google Maps™ to receive directions to a company's location, find directions between two companies or send directions on how to get to your company. You can also use this function to create a list of nearby locations for dealers, distributors or resellers.



Label Generation - Labels for customers or suppliers can now be easily printed! A built-in modification tool enables the label layouts to be customized.

Internal Email System - A Simple Mail Transfer Protocol (SMTP) option has been added that allows outgoing email to be created and sent by ALERE instead of using an email program like Outlook. This option is most useful if an email program does not reside on a computer or ALERE

Cloud is being used. The option, along with the options of simple MAPI and extended MAPI, can be found on the *Default Paths/Email* tab of the *Company Defaults* screen. Different email settings can be assigned to individual users.

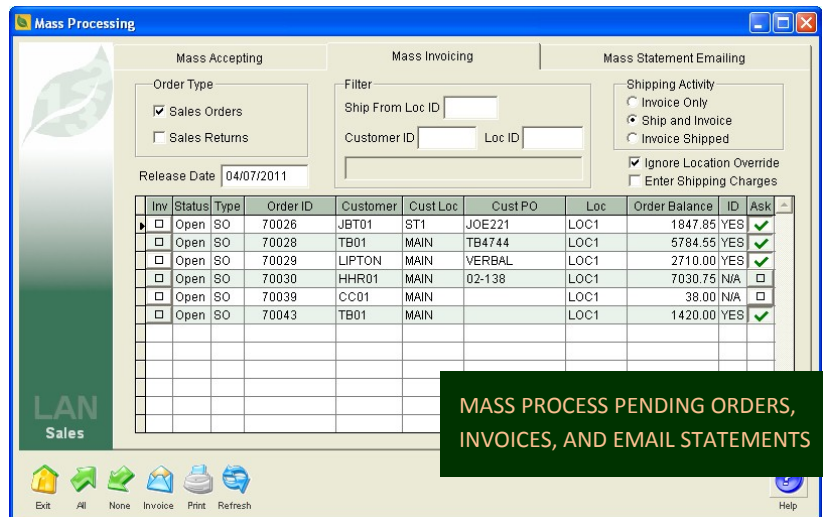


Email Rules – A new option for “Sales Rep” has been added to the email automation rules for sales type orders and the *Email Sending* screen on a sales order.

Email Code – A new option, [5], has been added to the Email definition code that allows the document type description to be added to emails.

Mass Processing - The *Mass Invoicing* screen in the Sales Module has been expanded and renamed to *Mass Processing*. The screen has two additional functions. The first function allows all sales type orders (sales orders, sales returns, quotations, blanket SO's, recurring SO's, AR invoices, and credit memos) that are unreleased or pending to be reviewed, selected and then mass released as active orders.

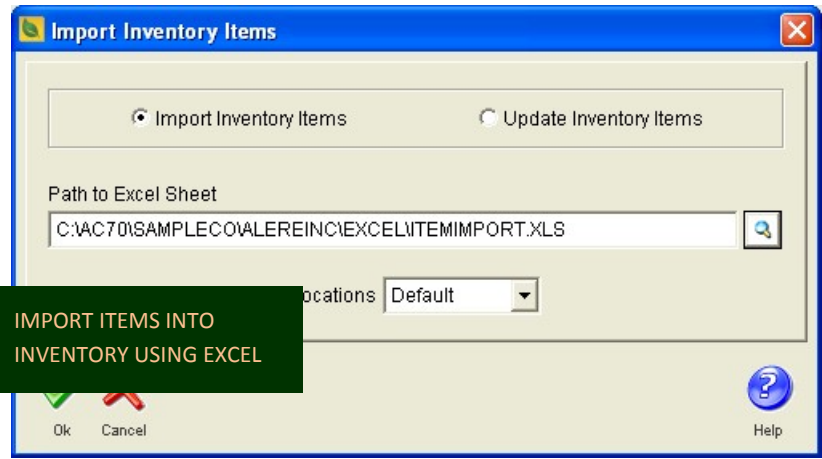
The second function enables a list of customer statements to be created, reviewed and then mass emailed. This process has the potential of considerable savings for your company as it would eliminate the monthly printing, envelope preparation, and postage expenses normally incurred with delivering customer statements.



Edit Screen – Double left clicking in the memo field on the Companies, Customers and Suppliers screens will now bring up the *Edit* screen with the ability to add User IDs and Timestamps. This enhances your ability to more precisely document notes that go into these fields.

Adding Items – Blanket Orders and Recurring Orders in sales that have had items released and consequently now have a status of “Partial” will now allow items to be added to the orders.

Item Import – Add items to inventory by importing them from an Excel spreadsheet! This is a great method for the occasions when a large number of items need to be quickly entered. This is a



common occurrence when a new product line is introduced or a new set of options for existing product becomes available. Similarly, changes can be made to a group of items by importing the list of changes.

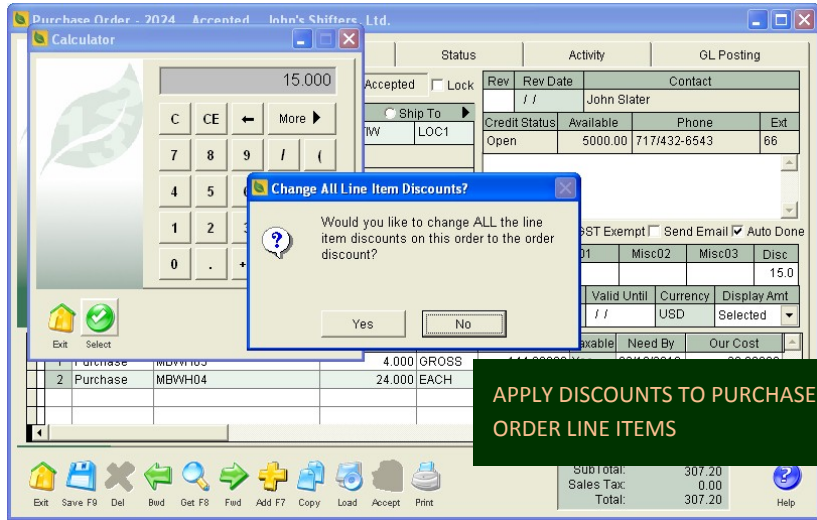
Change to Order Filter – Selecting the “Invoice Shipped” option on the Sales *Mass Invoice* screen now only shows orders that have been shipped but not yet invoiced.

Cancelling Release Process – One of the drawbacks of cancelling the release process on an order is that all the items are automatically unchecked, forcing you to reselecting them again. Now those items will remain checked making it easier to edit the list before restarting the release process.

Summarize Shipping – You now have the option of summarizing the shipping when sending an email for a sales document report.

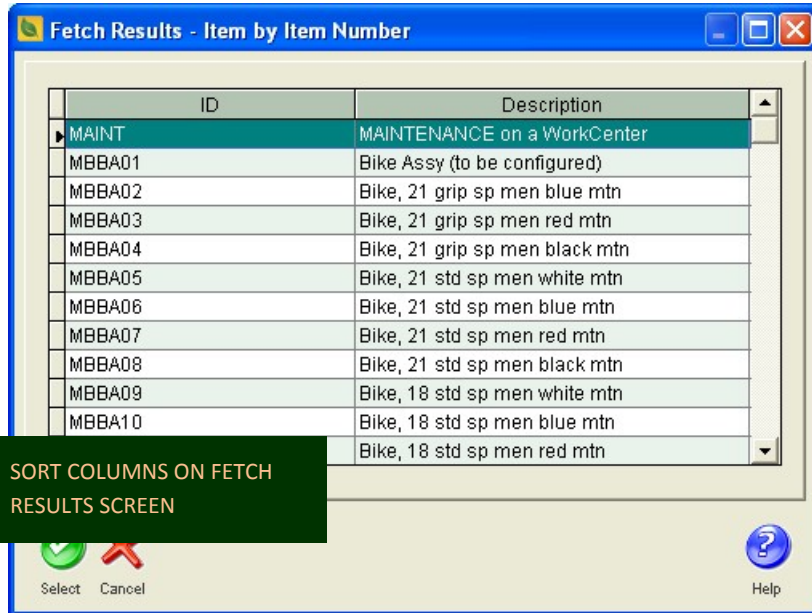
PO Discounts – A discount can be set for any new purchase type order that will be applied to each line item as it is entered. If an order already exists with items on it, then you will be given the option to apply it to those items. Discounts can also be applied on a line-by-line basis.

To support PO discounts a new option was added to the company defaults that permits you to choose whether or not to update the last cost for items on orders that have discounts.



Fetch Sorting – When you are using Fetch and the search turns up multiple results they are displayed on a screen.

Sometimes the list can be extensive. The columns on that list can now be sorted by clicking on their titles.



Running Totals – Entering items on a Sale type order now updates the order totals as the items are entered rather than when they are saved.

Running Balance – As lines are checked or quantities changed on the *Status* tab of a sales order a running balance is now displayed.

Notes Visibility – The line and receiving notes for each item can now be viewed when receiving items into inventory.

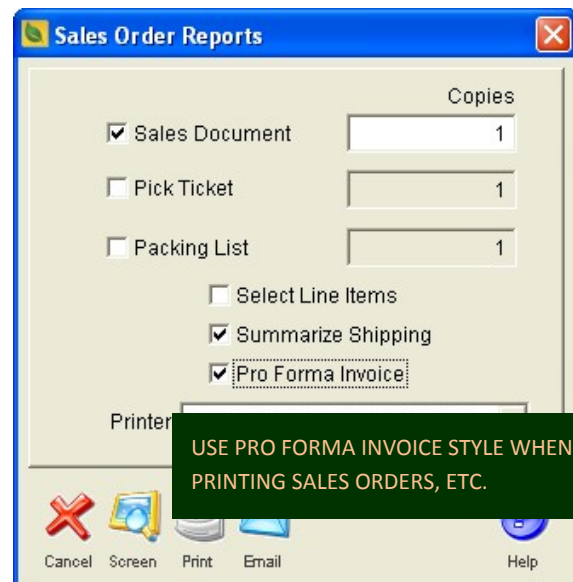
Customer Item Sorting – The individual columns on the *Customers* screen *Items* tab can now be sorted by clicking on the title of each column.

Supplier Item Sorting – The individual columns on the *Suppliers* screen *Items* tab can now be sorted by clicking on the title of each column.

Pro Forma Invoice Option – A new checkbox on the *Sales Order Printing* screen provides the option to use the Pro Forma Invoice style form for Sales Order, Returns, Quotes, etc.

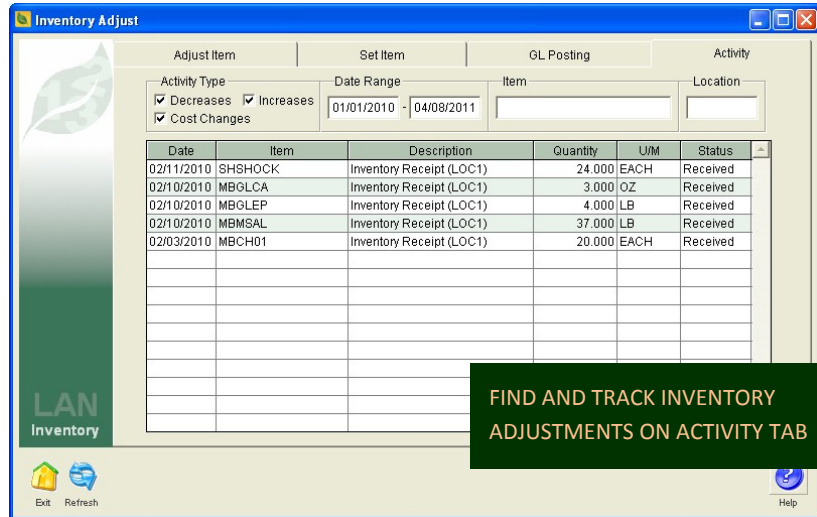
Movement Buttons – The *Inquiry by Fiscal Period* screen in the general ledger now has Forward, Backward and Get buttons to help you move smoothly through the different periods.

Journal Notes – During the process of accepting an accounts payable or debit memo, a GL journal entry is created. Notes can now be added to that entry.



Activity Tab – The *Inventory Adjustments* screen has had an *Activity* tab added to it to make the finding and tracking of adjustments easier.

Journal ID Info – Each GL journal entry is identified by a unique Journal ID. By holding the mouse pointer over that ID on the *GL Journal Entry* screen a Tool Tip is displayed showing the User ID and Timestamp of the person that posted the entry.



Browser Search

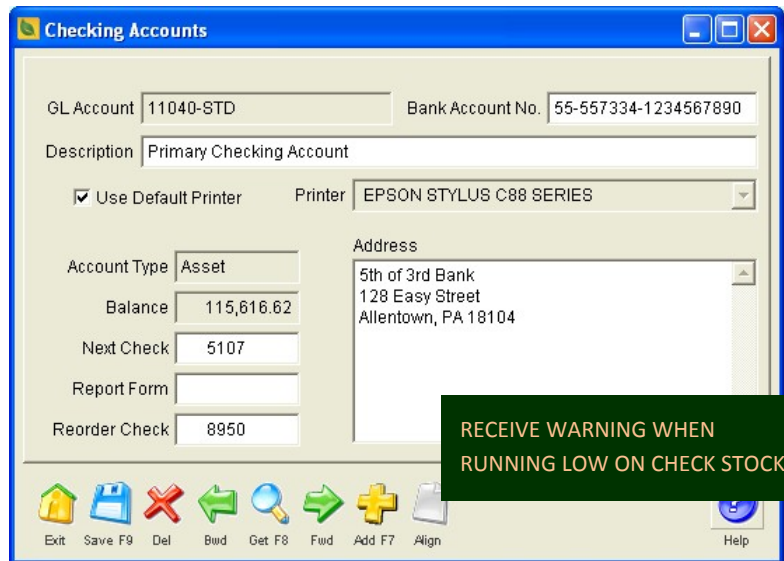
Criteria – A "Does Not Contain" option has been added to the list of ways a search may be performed by a browser. One way of using it might be to search for inventory items that contain "Bike" in their description but do not contain the phrase "Women". That way you could see a list of all Bikes for men only.

List Charges – The list of potential finance charges on the *Finance Charges* screen can now be printed out by the addition of a List button.

Fixed Amount Option – A new option to allow a fixed amount to be applied to items when doing inventory adjustments has been added.

Check Reorder Point – Now you can receive a warning that check stock is running low each time checks are printed that exceed the check number that you have set as the trigger point.

Separate Dates – Sometimes it is necessary on a purchase order to receive or return inventory on a date different from the date that you would like to use for invoicing. That option has now been added.



Distribution Percentages – You now have the option to enter blank percentages when defining a supplier distribution rule using the general ledger Account Distribution function.

Scrolling Grids – During the processing activity the *TIW File Update*, *Pack & Reindex*, and *Reconcile Balances* screens will scroll to show items being completed.

Report Changes - Numerous options have been expanded or added to reports. Here is a list:

- *Manager > Control Reports > Customers* has a new “Price Level” filter.
- *Sales > Process Reports > Statements* has a new choice to include or exclude credit memos and prepayments on the report.
- *Sales > Process Reports > Orders (Sales)* has a new choice of “Pro Forma Invoice” was added to the “Report Type” combo box.
- *Sales > Activity Reports > Sales Analysis* has a new choice of “Never” was added to the “Include Voided” combo box.
- *Purchases > Process Reports > Queued Purchases Orders* has a new choice for “Purchase Requisitions” in the “Document Type” combo box.
- *Purchase > Activity Reports > Prepayments Journal* is a new report.
- *Inventory > Activity Reports > GL Inventory Journal* has a new choice for “Inventory Adjustments” in the “Document Type” combo box.
- *Inventory > Process Reports > Stock Reorders* has a new “Supplier” filter.
- *Inventory > Control Reports > Current Inventory Balance* has a new choice for “Inventory Cost” in the “Order by” combo box. The “Filter Condition” options replace the “Include Only” combo box.
- *Inventory > Control Reports > Master Items* has a new option to include or exclude zero on hand lots and traits in the report

User Rights - New user rights have been added as follows:

- **DMGP** Generate Purchase Orders
- **DMPO** Plan Orders
- **DMRT** Reset Plan Tables
- **DMSO** Sales Order Planning
- **DRPR** Planned Purchase Requirements Report
- **DRRP** Recommended Purchase Orders Report
- **DRMS** MRP Planning Report
- **IFCO** Display Costs on Item Definition Screen
- **PRPJ** Purchase Prepayments Journal Report
- **SMGC** Generate Commissions Screen
- **SMMA** Mass Processing Screen
- **SMRU** Commission Rules Screen
- **SMSR** Sales Rep Definition Screen
- **SRCV** Commission - Analysis of Commissions Report
- **SRCI** Commission - Inquiry by Rule Report
- **SRCJ** Commission - Payable Journal Report
- **SRRU** Commission - Rule Definition Report
- **WFPS** Pack and Reindex Login System Tables
- **WFOM** Over Issue Material
- **WSLB** Label Generation Screen
- **WSML** Label Modification Screen

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